

## Club Health Assessment for District B 1 through October 2012

| WTERNATIO      | MAL                    |                 | _                   | Status  |  |                         | М                         | embe | rship  |         | _   |  |   | Finance               | LCIF                                     |  |                    |  |
|----------------|------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|------|--|---------|---|--|---|-----------------------|--|--|--------------------|--|
| Club<br>Number | Club<br>Name           | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |      | Net Concept Net Co | ount 12 | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                        |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |      | If net loss<br>is greater<br>than 20%<br>appears<br>in red   |         |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more than                               | n of o                | officers that<br>do not hav<br>an active |  |                    |  |
| Clubs le       | ess than two years old |                 |                     |   |  |                         |                           |      |  |         |   |  |   |                       |  |  |                    |  |
| 109685 MI      | EXICALI BICENTENARIO   | 11/15/2010      | Active              |   | 10   | 0                       | 0                         | 0    | 0.00%  | 20      |   | 4  |   | 2                     | Т  | 4  | 90+ Days           |  |
| Clubs m        | ore than two years ol  | d               |                     |   |  |                         |                           |      |  |         |   |  |   |                       |  |  |                    |  |
| 15032 AC       | GUA PRIETA             | 11/25/1945      | Active              |   | 28   | 1                       | 0                         | 1    | 3.70%  | 28      |   | 1  |   |                       |  | 1  |                    |  |
| 15035 AF       | RIZPE                  | 01/27/1952      | Active              |   | 36   | 0                       | 0                         | 0    | 0.00%  | 36      |   | 23   | 3                                       | None                  |  | N/A  | 90+ Days           |  |
| 15038 CA       | ABORCA                 | 04/19/1953      | Active              | 1   | 19   | 1                       | 0                         | 1    | 5.56%  | 18      |   | 2  |   |                       |  | 2  | 90+ Days           |  |
| 52421 CA       | ABORCA PACIFICO        | 01/20/1992      | Active              | 1   | 9  | 1                       | 10                        | -9   | -50.00%  | 21      | 11  | 0  |   | 2                     | М  | 28   | 90+ Days           |  |
| 15039 CA       | ANANEA                 | 04/25/1941      | Active              |   | 23   | 0                       | 0                         | 0    | 0.00%  | 24      |   | 4  |   |                       | Т  | 3  |                    |  |
| 15043 CI       | UDAD OBREGON           | 03/14/1945      | Active              |   | 20   | 0                       | 0                         | 0    | 0.00%  | 23      |   | 0  |   |                       |  | 0  |                    |  |
| 15047 Cl       | UMPAS                  | 04/27/1951      | Active              |   | 24   | 0                       | 0                         | 0    | 0.00%  | 24      |   | 4  |   |                       | P,T,M                                    | N/R  | 90+ Days           |  |
| 15050 EN       | NSENADA                | 05/24/1947      | Active              |   | 20   | 0                       | 0                         | 0    | 0.00%  | 20      |   | 6  |   |                       |  | 11   | 90+ Days           |  |
| 40428 EN       | NSENADA TODOS SANTOS   | 10/08/1981      | Active              | 2   | 15   | 2                       | 0                         | 2    | 15.38%   | 13      |   | 0  |   |                       |  | N/R  |                    |  |
| 58030 EN       | NSENADA VII            | 03/22/1996      | Active              |   | 14   | 0                       | 1                         | -1   | -6.67%   | 15      | 16  | 3  |   | 4                     | M  | N/R  |                    |  |
| 15055 GI       | UAYMAS                 | 06/11/1945      | Active              | 1   | 25   | 0                       | 0                         | 0    | 0.00%  | 25      |   | 11   |   |                       | Т  | 28   | 90+ Days           | \$1000.00                                  |
| 15057 HE       | ERMOSILLO              | 02/21/1945      | Active              |   | 15   | 0                       | 0                         | 0    | 0.00%  | 15      |   | 7  |   | 2                     | Р  | 24   |                    |  |
| 58043 HE       | ERMOSILLO KINO         | 03/28/1996      | Active              |   | 24   | 2                       | 0                         | 2    | 9.09%  | 16      |   | 1  |   |                       |  | 0  | 90+ Days           |  |
| 36453 IM       | IURIS                  | 01/24/1979      | Active              |   | 19   | 0                       | 0                         | 0    | 0.00%  | 16      |   | 5  |   |                       | S,T,M                                    | N/R  | 90+ Days           |  |
| 15062 M        | AGDALENA               | 11/08/1945      | Active              |   | 22   | 2                       | 0                         | 2    | 10.00%   | 20      |   | 0  |   |                       | P,M                                      | N/R  |                    |  |
| 15064 MI       | EXICALI                | 04/10/1945      | Active              | 2   | 13   | 0                       | 0                         | 0    | 0.00%  | 13      |   | 4  |   | 3                     | T  | N/R  | 90+ Days           |  |
| 88464 MI       | EXICALI CENTENARIO     | 06/28/2005      | Active              |   | 28   | 0                       | 0                         | 0    | 0.00%  | 17      |   | 4  |   |                       | M  | N/R  | 90+ Days           |  |
| 58903 MI       | EXICALI CENTINELA      | 12/09/1996      | Active              |   | 11   | 0                       | 0                         | 0    | 0.00%  | 14      |   | 4  | 1                                       | None                  |  | 4  |                    |  |
| 38053 MI       | EXICALI CIUDAD DEL SOL | 02/26/1980      | Active              | 1   | 21   | 0                       | 0                         | 0    | 0.00%  | 22      |   | 1  |   |                       | Р  | 1  |                    |  |
| 60831 MI       | EXICALI CUCAPAH        | 06/01/1998      | Active              |   | 17   | 1                       | 0                         | 1    | 6.25%  | 16      |   | 3  |   |                       | Р  | 3  |                    |  |
| 54373 MI       | EXICALI PALACO         | 04/22/1993      | Active              | 2   | 22   | 0                       | 0                         | 0    | 0.00%  | 22      |   | 5  |   |                       | М  | 40   | 90+ Days           |  |
| 106015 MI      | EXICALI PIONEROS       | 06/26/2009      | Active              |   | 20   | 0                       | 0                         | 0    | 0.00%  | 20      |   | 27   | 1                                       | None                  |  | N/A  | 90+ Days           |  |
| 44731 M        | OCTEZUMA               | 03/18/1985      | Active              | 1   | 19   | 0                       | 0                         | 0    | 0.00%  | 19      |   | 6  |   | None                  |  | N/A  |                    |  |



## Club Health Assessment for District B 1 through October 2012

| INTERNAT       | 10MA                              |                 | 9      | Status  |  |                         | N                         | lember | ship   |                                       |   |  |           | Reports               | ;  |  | Finance            | LCIF                                       |
|----------------|-----------------------------------|-----------------|--------|---|--|-------------------------|---------------------------|--------|--|---------------------------------------|---|--|-----------|-----------------------|--|--|--------------------|--|
| Club<br>Number | Club<br>Name                      | Charter<br>Date |        | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |        |  | Member A<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 |           | President<br>Rotation | No<br>Active<br>Email **                 | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                   |                 |        |   | If below<br>15<br>members<br>appears<br>in red | ;                       |                           | i<br>t | f net los<br>is greate<br>han 20%<br>appears<br>in red | er<br>6                               |   | If no repor<br>in 3<br>months<br>appears ir<br>red | more than | n of<br>repeat        | officers that<br>do not hav<br>an active |  |                    |  |
| 15066 N        | NACOZARI                          | 10/17/1970      | Active | 1   | 16   | 0                       | 0                         | 0      | 0.00%  | 16                                    |   | 11   |           |                       |  | 4  | 90+ Days           |  |
| 15067 N        | NAVOJOA                           | 06/04/1947      | Active |   | 31   | 2                       | 0                         | 2      | 6.90%  | 34                                    |   | 3  |           |                       | Т  | 5  | 90+ Days           |  |
| 15069 N        | NOGALES                           | 12/03/1943      | Active |   | 24   | 0                       | 0                         | 0      | 0.00%  | 25                                    |   | 1  |           |                       | T,M                                      | 76   |                    |  |
| 97203 N        | NUEVO MEXICALI                    | 05/30/2006      | Active | 1   | 10   | 0                       | 0                         | 0      | 0.00%  | 10                                    |   | 17   | 3         | None                  |  | N/A  | 90+ Days           |  |
| 54142 C        | DBREGON CAJEME                    | 02/25/1993      | Active |   | 22   | 0                       | 0                         | 0      | 0.00%  | 23                                    |   | 4  |           |                       |  | 1  |                    |  |
| 15070 F        | PLAYAS DE TIJUANA                 | 01/04/1971      | Active |   | 32   | 1                       | 1                         | 0      | 0.00%  | 28                                    | 3   | 0  |           |                       | M  | 0  |                    |  |
| 15071 F        | PUERTO PENASCO                    | 04/01/1966      | Active | 1   | 28   | 0                       | 0                         | 0      | 0.00%  | 12                                    |   | 8  | 1         | None                  |  | N/A  | 90+ Days           |  |
| 98306 S        | SAN FELIPE BC                     | 01/17/2007      | Active |   | 47   | 0                       | 1                         | -1     | -2.08%   | 69                                    | 5   | 1  |           |                       |  | 25   |                    |  |
| 15076 S        | SAN LUIS RIO COLO                 | 08/21/1947      | Active |   | 34   | 0                       | 0                         | 0      | 0.00%  | 34                                    |   | 0  |           |                       | P,S,T                                    | 30   | 90+ Days           |  |
|                | SAN QUINTIN VAL DE SAN<br>QUINTIN | 11/29/1999      | Active |   | 14   | 0                       | 0                         | 0      | 0.00%  | 14                                    |   | 20   |           | 2                     | P,T                                      | N/R  | 90+ Days           |  |
|                | SONORA BAJA CALIFORNIA            | 03/06/1985      | Active |   | 14   | 0                       | 0                         | 0      | 0.00%  | 14                                    |   | 38   | 1         | None                  |  | N/A  |                    |  |
| 15078 S        | SONOYTA                           | 08/05/1956      | Active | 1   | 18   | 0                       | 0                         | 0      | 0.00%  | 19                                    |   | 0  |           |                       | P,M                                      | 0  | 90+ Days           |  |
| 89529 S        | SONOYTA CUBABI AC                 | 10/31/2005      | Active | 1   | 16   | 0                       | 0                         | 0      | 0.00%  | 16                                    |   | 0  |           | 3                     |  | 74   | 90+ Days           |  |
| 15079 T        | ECATE                             | 07/01/1947      | Active |   | 37   | 0                       | 1                         | -1     | -2.63%   | 35                                    | 15  | 0  |           | 2                     | P,M                                      | 0  |                    |  |
| 15080 T        | TIJUANA                           | 01/16/1943      | Active |   | 41   | 0                       | 0                         | 0      | 0.00%  | 46                                    |   | 4  |           |                       | М  | 1  |                    |  |
| 54048 T        | IJUANA CAMPESTRE                  | 02/09/1993      | Active |   | 20   | 0                       | 0                         | 0      | 0.00%  | 20                                    |   | 2  |           |                       | Т  | 0  |                    |  |
| 57981 T        | TIJUANA III                       | 03/18/1996      | Active |   | 49   | 5                       | 4                         | 1      | 2.08%  | 47                                    | 4   | 0  |           |                       | T,M                                      | 0  | 90+ Days           | \$1130.00                                  |
| 15081 T        | TIJUANA LA MESA                   | 05/11/1967      | Active | 1   | 20   | 7                       | 1                         | 6      | 42.86%   | 15                                    | 43  | 0  |           |                       | Р  | 0  |                    |  |
| 58679 T        | TIJUANA OTAY                      | 09/06/1996      | Active |   | 25   | 0                       | 0                         | 0      | 0.00%  | 24                                    |   | 0  |           |                       |  | 5  |                    |  |
|                | /ICENTE GUERRERO LOS<br>ALGODONES | 04/04/1989      | Active |   | 12   | 0                       | 0                         | 0      | 0.00%  | 12                                    |   | 18   |           |                       | P,T                                      | 30   | 90+ Days           |  |

## Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number | Club<br>Name | Charter<br>Date | Current<br>Status* | Cancellation<br>Date |
|----------------|--------------|-----------------|--------------------|----------------------|
| 54444 BAC      | DACHI        | 05/10/1993      | Cancelled(8)       | 12/31/2011           |
| 15058 HUA      | TABAMPO      | 04/29/1953      | Cancelled(8)       | 12/31/2011           |
| 15044 VILL     | A JUAREZ     | 12/06/1955      | Cancelled(8)       | 12/31/2011           |



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| TERNATION                               |                     |                   |                                      |                |    | St                   | atus  |  |                                 | M                         | lember                                | rship  |                                   |  |  |              | Reports                                       | \$                                 |  | Finance | LCIF                                       |
|---|---------------------|-------------------|--------------------------------------|----------------|----|----------------------|---|--|---------------------------------|---------------------------|---------------------------------------|--|-----------------------------------|--|--|--------------|---|------------------------------------|--|---------|--|
| Club<br>Number                          | Club<br>Name        |                   |                                      | narter<br>Date |    | Tin                  | Number of<br>nes on Status<br>Quo within 2<br>years |  | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped |                                       | Net 0  | Count 12                          | Avg. length o<br>service<br>for dropped<br>members | Since  |              | e<br>President<br>Rotation                    |                                    | Months<br>Since La<br>Activity<br>Report * | Account | Donations<br>for current<br>Fiscal<br>Year |
|   |                     |                   |                                      |                |    |                      |   | If below<br>15<br>members<br>appears<br>in red | ;                               |                           |                                       | If net lossis greate than 20% appears in red | r                                 |  | If no repo<br>in 3<br>months<br>appears i<br>red | more that    | an of<br>r repeat                             | officers the do not have an active |  | s       |  |
| Current YT Total Ne Clubs Clu Count Cou | w Cancel<br>bs Club | led Net<br>s Club | Current<br>Total<br>Members<br>Count |                |    | YTD<br>Net<br>Growth | Net (<br>Growth                                     | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Cour<br>Per Cl | er with I                 | of Clubs<br>less than<br>20<br>embers |  | % N<br>Offic<br>Repor<br>s 12 Mor | er with<br>t in balanc                             | of C   | lubs<br>n ir | Status Quo<br>Clubs<br>Financial<br>uspension |                                    | Average<br>Cancelled<br>Club<br>Age        |         | ncelled for<br>n-Financial                 |
| 44                                      | 0 0                 | 0                 | 984                                  | 25             | 19 | 6                    | 0.61%   | 990  | 22                              | 2                         | 41%                                   | 579  | % 149                             | % <b>52</b> %                                      | ,  | 0            | 0%  | 0                                  | 0  | 0       | 0%   |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.